CLOVER CFO JOB DESCRIPTION, CLOVER FOOD LAB

BASICS Title: Chief Financial Officer Compensation: Competitive salary, bonus, equity, and benefits Location: Cambridge/ Boston Will report to: Ayr Muir, Founder and CEO of Clover Food Lab Number of reports: Will be building finance organization, currently small (3FTE)

CANDIDATE PROFILE We expect our best candidate is currently a customer. That's why we're starting this process by posting the job at our restaurants.

It's unlikely that our candidate will come from the restaurant industry. We're more concerned with the quality of a candidate's experience than the industry in which they've gained that experience.

We expect to find a candidate who has worked in leadership roles (CFO, VP) in the finance department of an impressive company. Degrees matter. MBA may be helpful but not a pre-requisite. CPA a plus.

## COMPANY BACKGROUND

You know something about us because you're reading this at a restaurant location. There's more at: www.cloverfoodlab.com. Or strike up a conversation with some of the friendly folks working at this restaurant, they'll be happy to answer questions about Clover.

Clover Food Lab first opened a restaurant in October 2010, at that point we'd already spent 24 months developing our menu with food trucks. We now operate 6 restaurants and 7 food trucks. We have a burgeoning relationship with Whole Foods Market. We're building 3 restaurants in Boston right now. We just signed a lease for our first spot in a new market, we'll be opening in Washington DC in 2016.

We have an amazing group of investors and advisors who are committed to the long-term vision Clover pursues.

## POSITION OVERVIEW

The CFO will be a core member of the senior leadership team at Clover. Duties of this role will span 3 areas of responsibility: (a) accounting, financial control, and reporting, (b) basic administrative services (e.g., payroll), (c) analytical analysis of company operations.

As a team we share a deep passion for food, we love tasting, our eyes light up when we find ourselves in a conversation about food. We're not expecting a chef for this role, but if you're not a little obsessive about food it might be a tough fit. We're a start-up, so we're looking for somebody who is handson and excited by rapid growth and evolution.

We expect to continue to grow very rapidly and don't like changing out our team very often, so we're looking for somebody qualified to help run a much larger company.

## NEXT STEPS

If you are interested in learning more about this role, or you know somebody you think we should meet, please email: careers@cloverfoodlab.com